10th Annual Top Producers Incentive Trip

September 30 - October 3, 2012

Planet Hollywood

Resort & Casino

Las Vegas, Nevada

BrokerNet

How to Qualify

Eligible business approved & effective between 10/1/11 and 7/1/12.
Points based on number of lives & product.

May Insurance Services, Inc.
"Service" is more than just our name

THREE QUALIFICATION LEVELS

COMEDY	DRAMA	ACTION
600 pts Land Package	800 pts Land Package; Airfare for One	1,000 pts Land Package; Airfare for Two

- **10 Points** Starmark, approved Medicare Supplement carriers (excl. Anthem), Mutual of Omaha & Illinois Mutual individual DI, approved Senior Life carriers, Western Reserve Life
- **7 Points** Anthem group
- **5 Points** Companion Life Flex Med & Basic Plus, Anthem individual, Premium Saver, Anthem Medicare Supplement, approved Medicare Advantage carriers
- **2 Points** Companion Life Dental
- **1 Points** Dental Care Plus, Dearborn & Companion Life (group STD & LTD only)

CONTEST RULES

Only approved new business within the contest period will count • Minimum case count of 5. • All cases must be approved with effective date 10/1/11 to 7/1/12 • Only cases still in force at the end of the contest period will count • All cases must be approved in writing by 7/31/12 to qualify • Rewrites, Short Term, Max Load groups and HIPAA Eligible cases do not count • Case credit applies only to commissionable premium • Credit given only on products with override compensation. • Number of lives credit applies to medical lives only on group business. • An agency can have 2 qualifiers if they reach 2.5 times the individual qualifying level. • MIS reserves the right to revise the contest rules or terminate the contest at any time without notice • MIS will make all determinations regarding the contest qualifications • MIS decisions are final and conclusive • No cash substitution. Rev 10/4/11