



A BrokerNet, Inc. Affiliate

MAY INSURANCE SERVICES, INC.



May Insurance Services, Inc.

"Service" is more than just our name

May Insurance Services, Inc.

I-270 (North Outer belt) to US-23N
At the first light,
turn RIGHT on Campus View Blvd.
Turn RIGHT on Horizon Dr
(before the overpass)
and LEFT into the first parking lot

May Insurance Services, Inc.

A BrokerNet, Inc. Affiliate

355 E. Campus View Blvd.
Suite 120
Columbus, OH 43235
Phone: 614-431-1899
Fax: 614-431-1826

Visit us online

www.mayinsurance.com

Rev. 5/19/11

MAY INSURANCE SERVICES, INC.

MAY INSURANCE SERVICES, INC. is a full service brokerage agency. Established in 1990, we serve agents throughout Ohio.

MAY INSURANCE SERVICES, INC. specializes in medical, dental, disability, senior and ancillary insurance for individuals and businesses. We have a large product portfolio with multiple carriers.

MAY INSURANCE SERVICES, INC. is here to help you build your business. Our experienced staff will assist you with every aspect of sales and service.

Our Mission

- To provide the best service possible for both our brokers and their clients.

Our Promise

- To serve you with honesty & integrity.
- To search for new & improved products to enhance your portfolio.

*"Service" is more than
just our name!*

John May, Pres; Agency Development
Ext. 202, jmay@mayinsurance.com

MARKETING

Scott Lewis, VP, Sales & Marketing
Ext 208, slewis@mayinsurance.com

Doug Scott

Individual/Group Sales & Marketing
Ext 215, dscott@mayinsurance.com

Joe Stump

Senior Marketing
Ext 210, jstump@mayinsurance.com

ADMINISTRATION

Cathy Bennett

HR & Administrative Services
Ext 204, cbennett@mayinsurance.com

Charlcie Storck

Group Quoting & Agent Licensing
Ext 211, cstorck@mayinsurance.com

Kelly Norviel

Indiv New Bus; Indiv Service/Quoting
Ext 201, knorviel@mayinsurance.com

Jutta Wait

Individual Quoting
Ext 213, jwait@mayinsurance.com

Kim Oldfield

Group New Business
Ext 205, koldfield@mayinsurance.com

Lyn Seiple

Service & Communications; Grp Service
Ext 209, lseiple@mayinsurance.com

Susan May

Special Projects
Ext 214, smay@mayinsurance.com

Terry Beschta

Operations & Commissions
Ext 203, tbeschta@mayinsurance.com

BROKERS BROKER

Kevin Kennedy

Ext 216, kkennedy@mayinsurance.com

Myra Coleman

Ext 216, mcoleman@mayinsurance.com

Experience the MIS difference!

There are many reasons to experience the MIS difference:

- We provide quick turnaround time on all quotes and prescreens - group and individual.
- We work directly with the underwriters as an advocate for you and your clients.
- We answer the phone.
- We have an experienced staff to assist you with all aspects of group administration.
- We have seasoned representatives available to assist and/or accompany you on group sales presentations.
- We help you retain your business with proactive involvement in your renewals. We retrieve renewals early, request rate relief where appropriate and run alternative quotes.
- We will shop renewals with other MIS carriers upon request.
- We scrub your new business case before it goes into the carrier for quicker turnaround time and track it closely through underwriting until it's completed.

- We are your **ONE-STOP-SHOP** with multiple products and carriers including our **SENIOR SPECIALTY SHOP**.
- We value our relationship with you as much as we value your business.
- We offer annual sales incentive trips, bonuses and contests.
- We believe in **EDUCATION** - we offer monthly broker training and will meet with individual brokers as needed.
- We have a website with forms and information available 24/7.



www.mayinsurance.com

Last but not least, we are one of **EIGHT** general agencies that constitute **BrokerNet, Inc.** This relationship gives us "*strength in numbers*" and leverage with carriers thereby allowing us to provide benefits that other smaller agencies can not. In particular, this allows us to develop enhanced relationships with carriers that benefit you and your clients.

*There's **STRENGTH** in our numbers!*

Products & Services

GROUP PRODUCTS

ANCILLARY:

Dental, disability, vision, life and misc.

MEDICAL:

Fully insured, HSA and HRA

SERVICES:

Section 125, HRA & HSA administration, COBRA administration, and voluntary products enroller

VOLUNTARY PAYROLL DEDUCTION PLANS:

Critical illness, dental, life, LTD and STD

GROUP SERVICES

Administration/Service:

Lyn Seiple, ext 209

lseiple@mayinsurance.com

Cathy Bennett, ext 204 (renewals, plan changes)

cbennett@mayinsurance.com

New Business Processing:

Kim Oldfield, ext 205,

koldfield@mayinsurance.com

Questions:

Scott Lewis, ext 208,

slewis@mayinsurance.com

Doug Scott, ext 215,

dscott@mayinsurance.com

Quotes:

Charlcie Storck, ext 211,

groupquote@mayinsurance.com

INDIVIDUAL PRODUCTS

ANCILLARY:

Dental, disability and life

MEDICAL:

Fully insured, HSA, short term and travel

INDIVIDUAL SERVICES

Administration/Service:

Kelly Norviel, ext 201

knorviel@mayinsurance.com

New Business Processing/Quotes:

Kelly Norviel, ext 201,

knorviel@mayinsurance.com

Questions:

Doug Scott, ext 215,

dscott@mayinsurance.com

Quotes:

Jutta Wait, ext 213,

indquote@mayinsurance.com

SENIOR PRODUCTS

ANNUITIES

FINAL EXPENSE/LIFE

LONG TERM CARE

MEDICARE ADVANTAGE PLANS

MEDICARE SUPPLEMENT PLANS

SENIOR SERVICES

Administration/Service:

Kelly Norviel, ext 201

New Business Processing/Quotes:

Kelly Norviel, ext 201,

knorviel@mayinsurance.com

Questions:

Joe Stump, ext 210,

jstump@mayinsurance.com

Quotes:

Jutta Wait, ext 213,

indquote@mayinsurance.com