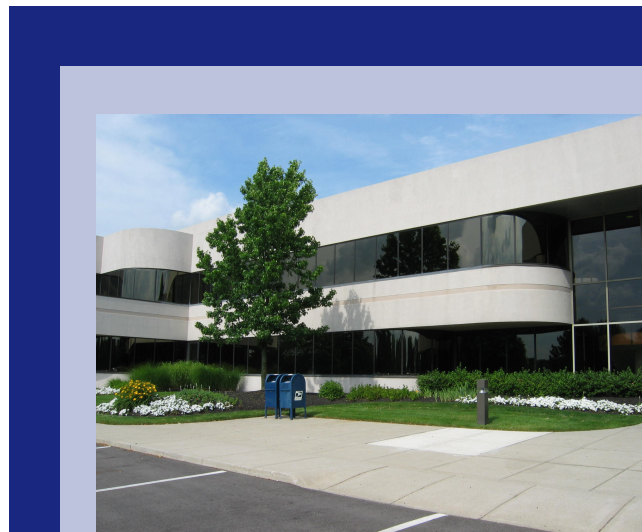


A BrokerNet, Inc. Affiliate

# MAY INSURANCE SERVICES, INC.



*May Insurance Services, Inc.*

*"Service" is more than just our name*

*May Insurance Services, Inc.*

I-270 (North Outer belt) to US-23N  
At the first light,  
turn RIGHT on Campus View Blvd.  
Turn RIGHT on Horizon Dr  
(before the overpass)  
and LEFT into the first parking lot

*May Insurance Services, Inc.*

A BrokerNet, Inc. Affiliate

355 E. Campus View Blvd.  
Suite 120  
Columbus, OH 43235  
Phone: 614-431-1899  
Fax: 614-431-1826

Visit us online

[www.mayinsurance.com](http://www.mayinsurance.com)

Rev. 01/14/11

## MAY INSURANCE SERVICES, INC.

MAY INSURANCE SERVICES, INC. is a full service brokerage agency. Established in 1990, we serve agents throughout Ohio.

MAY INSURANCE SERVICES, INC. specializes in medical, dental, disability and other ancillary insurance for individuals and businesses. We have a large product portfolio with multiple carriers.

MAY INSURANCE SERVICES, INC. is here to help you build your business. Our experienced staff will assist you with every aspect of sales and service.

### Our Mission

- To provide the best service possible for both our brokers and their clients.

### Our Promise

- To serve you with honesty & integrity.
- To search for new & improved products to enhance your portfolio.

*"Service" is more than  
just our name!*

**John May**, Pres; Agency Development  
Ext. 202, [jmay@mayinsurance.com](mailto:jmay@mayinsurance.com)

### MARKETING

**Scott Lewis**, VP, Sales & Marketing  
Ext 208, [slewis@mayinsurance.com](mailto:slewis@mayinsurance.com)

### **Doug Scott**

Individual & Group Sales & Marketing  
Ext 215, [dscott@mayinsurance.com](mailto:dscott@mayinsurance.com)

### ADMINISTRATION

#### **Cathy Bennett**

HR & Administrative Services  
Ext 204, [cbennett@mayinsurance.com](mailto:cbennett@mayinsurance.com)

#### **Charcie Storck**

Group Quoting & Agent Licensing  
Ext 211, [cstorck@mayinsurance.com](mailto:cstorck@mayinsurance.com)

#### **Kelly Norviel**

Indiv New Bus; Indiv Service/Quoting  
Ext 201, [knorviel@mayinsurance.com](mailto:knorviel@mayinsurance.com)

#### **Jutta Wait**

Individual Quoting  
Ext 213, [jwait@mayinsurance.com](mailto:jwait@mayinsurance.com)

#### **Kim Oldfield**

Group New Business  
Ext 205, [koldfield@mayinsurance.com](mailto:koldfield@mayinsurance.com)

#### **Lyn Seiple**

Service & Communications; Grp Service  
Ext 209, [lseiple@mayinsurance.com](mailto:lseiple@mayinsurance.com)

#### **Susan May**

Special Projects  
Ext 214, [smay@mayinsurance.com](mailto:smay@mayinsurance.com)

#### **Terry Beschta**

Operations & Commissions  
Ext 203, [tbeschta@mayinsurance.com](mailto:tbeschta@mayinsurance.com)

### BROKERS BROKER

#### **Kevin Kennedy**

Ext 216, [kkennedy@mayinsurance.com](mailto:kkennedy@mayinsurance.com)

#### **Myra Coleman**

Ext 216, [mcoleman@mayinsurance.com](mailto:mcoleman@mayinsurance.com)

OUR TEAM

# Experience the MIS difference!

There are many reasons to experience the MIS difference:

- We provide quick turnaround time on all quotes and prescreens - group and individual.
- We work directly with the underwriters as an advocate for you and your clients.
- We answer the phone.
- We have an experienced staff to assist you with all aspects of group administration.
- We have seasoned representatives available to assist and/or accompany you on group sales presentations.
- We help you retain your business with proactive involvement in your renewals. We retrieve renewals early, request rate relief where appropriate and run alternative quotes.
- We will shop renewals with other MIS carriers upon request.
- We scrub your new business case before it goes into the carrier for quicker turnaround time and track it closely through underwriting until it's completed.

- We are your **ONE-STOP-SHOP** with multiple products and carriers.
- We value our relationship with you as much as we value your business.
- We offer annual sales incentive trips, bonuses and contests.
- We believe in **EDUCATION** - we offer monthly broker training and/or meet with individual brokers as needed.
- We have a website with forms and information available 24/7.

[www.mayinsurance.com](http://www.mayinsurance.com)



Last but not least, we are one of **EIGHT** general agencies that constitute **BrokerNet, Inc.** This relationship gives us "*strength in numbers*" and leverage with carriers thereby allowing us to provide benefits that other smaller agencies can not. In particular, this allows us to develop enhanced relationships with carriers that benefit you and your clients.

*There's **STRENGTH** in our numbers!*

# Product Portfolio

## GROUP

**ANCILLARY:** (dental, disability, vision, life, misc)  
Companion Life  
Dearborn National  
Dental Care Plus  
Premium Saver

**MEDICAL:** (fully insured, HSA, HRA)  
Anthem Blue Cross and Blue Shield Assurant (Time)  
Starmark (Trustmark)

**VOLUNTARY PAYROLL DEDUCTION PLANS:**  
(STD, LTD, Critical illness, Life)  
Allstate Workplace Marketing  
Companion Life  
Dearborn National  
Illinois Mutual  
Multiple Other Carriers (call for details)

**SERVICES:** (call for details)  
Chard-Snyder - Section 125, HRA & HSA administration and COBRA administration  
HSA Bank  
Voluntary Products Enroller

## **Quotes:**

Charlcie Storck, ext 211,  
groupquote@mayinsurance.com

## **Questions:**

Scott Lewis, ext 208,  
slewis@mayinsurance.com  
Doug Scott, ext 215,  
dscott@mayinsurance.com

## **New Business Processing:**

Kim Oldfield, ext 205,  
koldfield@mayinsurance.com

## INDIVIDUAL

**ANCILLARY:** (dental)  
Anthem Blue Cross and Blue Shield Assurant (Time)

**DISABILITY/LIFE:**  
Illinois Mutual  
Mutual of Omaha  
Life & Annuities

## **LONG TERM CARE:**

Multiple carriers (call for details)

**MEDICAL:** (fully insured, HSA, short term, travel)  
Anthem Blue Cross and Blue Shield Assurant (Time)  
HCC Medical Insurance Services

## **MEDICARE PRODUCTS:**

American Continental  
Anthem Blue Cross and Blue Shield (MA)  
Assured Life  
Forethought Life  
Gerber Life  
United of Omaha

## **Quotes:**

Jutta Wait, ext 213,  
indquote@mayinsurance.com

## **Questions:**

Doug Scott, ext 215,  
dscott@mayinsurance.com

## **New Business Processing/Quotes:**

Kelly Norviel, ext 201,  
knorviel@mayinsurance.com