

GROUP PRODUCT PORTFOLIO

MAY INSURANCE SERVICES, INC.

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Columbus, OH 43235
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614-431-1826 fax
www.mayinsurance.com

SALES

Scott Lewis, ext 208
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Doug Scott, ext 215
dscott@mayinsurance.com

Available to answer your questions, attend presentations, conduct employee meetings and more!

QUOTE

Charlie Storck, ext 211
groupquote@mayinsurance.com

NEW BUSINESS PROCESSING

Kim Oldfield, ext 205
koldfield@mayinsurance.com

Rev 7/11/11

MEDICAL



ANTHEM

Underwriting Fairs every other month
Electronic case submission
2-99 lives (enrolled)
Anthem National Network (Blue Card)



ASSURANT

Target market: 2-15 lives high deductible, 50/50 plans
2-50 lives (eligible)
SuperMed Plus Network
Free HSA & HRA administration



PREMIUM SAVER

Saves 15-30% on medical premiums
5+ lives (insured)
Fully insured HRA
No pre-existing clause
Spreadsheet enrollment
Full deductible credit



STARMARK

2-99 lives (enrolled)
Aetna National network
Free HRA administration

"Service" is more than just our name.

ANCILLARY



COMPANION

Employer paid (2+ lives)
Dental (network & non-network plans)
Life
LTD
STD (guarantee issue)
Voluntary
Dental
\$100 lifetime deductible
Min. 3 enrolled or 25% participation
Network and non-network plans
2 plans to choose from
Life (10+ lives)
LTD (10+ lives)
STD
Age freeze
Min. 3 employees covered
Multiple plans
Guarantee issue
Vision (2+ lives)

DEARBORN NATIONAL



Dental
Proprietary National Network
Life
One of the largest insurers in the nation
LTD
STD

May Insurance Services, Inc.

ANCILLARY (continued)

DENTAL CARE PLUS



Simple published rate sheet
Dental
2+ lives
National network or UCR plans
No waiting periods
No SIC rating (2-25 lives)
No zip code rating (2-25 lives)
Vision (through Avesis)

CHARD SNYDER



COBRA
POP plans
HSA & HRA administration
Dedicated service rep
In person set-up meetings
Live support by phone

HSA BANK



HSA's are their only business
Over \$1 billion in HSA assets
Top tier interest rates
Low fees; waived at \$3,000 balance
Multiple investment options

MIS is your ...

